

INX Expands Northern California Presence and Adds Cisco Physical Security Capabilities; Acquires Marketware Inc., a Sacramento-Based Provider of Cisco IP-Network-Based Physical Security and Networking Solutions

HOUSTON--(BUSINESS WIRE)--**INX, Inc. (NASDAQ:[INXI](#) - [News](#)) announced today that it has acquired the operations of Marketware Inc., ("Marketware") a Sacramento, CA based network consulting organization.**

Marketware Inc., founded in 1982 as a provider of IT solutions to enterprise organizations, has evolved into a highly specialized IP networking technology solutions provider to both the public and private sector. The company, a Cisco Physical Security Advanced Technology Partner, was an early entrant in the IP-based physical security market and has a focus and depth of experience in architecting, deploying and supporting security solutions such as IP-based cameras, physical access systems and associated applications. The company currently has 10 employees. The current management of Marketware will continue to operate the acquired Marketware operations as part of INX's expanded Northern California operations.

Mark Hilz, President and COO of INX, commented, "With this acquisition we are expanding our presence in Northern California and also adding substantial experience in the rapidly growing area of IP network-based physical security systems."

Richard Reese, President of Marketware Inc., commented, "We are looking forward to being part of the INX team. INX's national presence as well as the expanded set of solutions focused around the datacenter will provide our team with compelling additional capabilities for our client base." Mr. Reese will join INX as Regional Vice President of Northern California Sales Operations for the INX Northern California Region. Commenting on the transaction, James Long, INX's Chairman & CEO said, "The acquisition of Marketware will provide the Marketware team with access to capital and other resources that should help create additional growth opportunities. As part of INX, Marketware personnel will have the ability to leverage INX's strong balance sheet, accredited managed service offering, as well as a national presence organization that has achieved the highest-level certifications from industry leaders like Cisco Systems, VMware and NetApp."

The acquisition closed on December 31, 2009, and was structured as an asset purchase of the operations of Marketware. The Marketware operations generated revenue of approximately \$6 million for the 12 months ended 11/30/09. The initial purchase price paid at closing consisted of \$350,000 cash. Additional contingent purchase consideration will be paid after each of the first and second anniversaries of the

closing of the transaction, each of which will be based on the achievement of certain performance targets for operating income contribution from the acquired operations during each of the first two years following the transaction.

ABOUT INX INC.:

INX Inc. (NASDAQ:[INXI](#) - [News](#)) is a leading U.S. provider of IP network communications and data center solutions for enterprise organizations. INX offers a suite of advanced technology solutions focused around the entire life-cycle of enterprise IP network communications and data center infrastructure. Service offerings are centered on the design, implementation and support of network infrastructure, including routing and switching, wireless, security, unified communications, and data center solutions such as storage and server virtualization. Customers include enterprise organizations such as corporations, as well as federal, state and local governmental agencies. Because of its focus, expertise and experience implementing and supporting advanced technology solutions for enterprises, INX is well positioned to deliver superior solutions and services to its customers. Additional information about INX can be found on the Web at www.inxi.com.

ABOUT CASTLE PINES CAPITAL LLC:

Castle Pines Capital LLC is a privately held channel finance company headquartered in Englewood, Colorado. With extensive domain experience in network technology and finance industries, CPC provides channel financing solutions to technology resellers and distributors.

SAFE HARBOR STATEMENT:

The statements contained in this document that are not statements of historical fact, including but not limited to, statements identified by the use of terms such as "anticipate," "appear," "believe," "could," "estimate," "expect," "hope," "indicate," "intend," "likely," "may," "might," "plan," "potential," "project," "seek," "should," "will," "would," and other variations or negative expressions of these terms, including statements relating to INX's continued growth, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and involve a number of risks and uncertainties. The actual results of the future events described in the forward-looking statements in this document could differ materially from those stated in the forward-looking statements due to numerous factors, including the risks and uncertainties set forth from time to time in the Company's public statements and its most recent Annual Report filed with the SEC on Form 10-K for the year 2008.

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