

PRESS RELEASE

INX Announces Overlake Hospital Medical Center Implementing the Next Generation of Medical Grade Network to Address Key Business Needs

HOUSTON--(BUSINESS WIRE)--INX Inc., (NASDAQ:INXI - News) announced today that it has begun implementing major network upgrades as part of a multi-phase \$2.75 million project with Overlake Hospital Medical Center.

Overlake Hospital Medical Center is a 337-bed, nonprofit regional medical center offering a full range of advanced medical services to the Puget Sound Region of Washington State. Overlake employs nearly 2,400 people with more than 1,000 active and courtesy physicians on staff. The hospital has been ranked as a top 100 heart program in the country and is distinguished for its cardiac and award winning surgical services, receiving many awards and recognitions both regionally and nationally.

Overlake needed to leverage a secure, highly reliable network to scale and support its business continuity goals to more effectively provide its high level of services to its patients. With over 2,200 end users at Overlake, its legacy network was in need of an upgrade to ensure a strong foundation for the stack of strategic business initiatives and application improvements that Overlake was counting on to ensure better patient care and stay ahead of the competition. Overlake contracted INX to undertake a massive consulting endeavor to map their existing and future business needs to the technology that would provide the least business risk and the most impact. With plans to transition into a paperless healthcare organization and a new deployment of a major new version of their electronic medical records (EMR) in the works, Overlake partnered with INX to design and deploy a network built for redundancy, continuity, reliability and high-availability wireless connectivity.

After assessing the existing environment, INX teamed with both technical and operational Overlake staff following the envisioning steps in the INX Strategic Delivery Framework (SDF) process. Using Cisco Systems technologies, INX implemented a solution that addressed all the network requirements while incorporating parallel initiatives to improve the clinical collaboration/workflow and support data center and desk top virtualization.

INX implemented Cisco Nexus series switches into the network core for 10 Gigabit infrastructure to support virtualization and future growth. INX also implemented a Cisco unified wireless solution and a pilot of mobile communications for key clinical teams.

While the benefit to the IT organization has been substantial, it is the benefit for the business where the more significant story comes in. INX's consulting efforts have documented more than 20 business operations, application integration points and other operational impacts that will be enabled through the new network. The road mapping encompassed detailed alignment of the business strategy, the operational strategy and the technology strategy.

Joseph Wolfgram, Director of IT at Overlake said, "We are in the midst of completely replacing our entire network here at Overlake and have been fortunate enough to find great partners in INX. They have saved me a ton of time and effort by managing the details and providing a very solid process for us that undoubtedly saved much angst among the staff for things like technology selection. It was a good decision

to bring INX in early on as these now interwoven projects were being initiated.”

Ken Daugherty, INX’s Northwest Regional Vice President stated “Overlake Hospital is a thought leader in the healthcare space in the Northwest and INX is pleased to be a valued partner in their business.” Tony Kaperick, INX Healthcare Program Manager for INX’s Northwest Region, added “Our partnership with Overlake is a great example of the consulting engineering value that INX can bring to our clients -- accelerating their efforts to improve patient care and leveraging a highly reliable and scalable foundation to address business objectives with the integration of game changing technologies.”

INX’s linkage of the technical and operational requirements have enabled the Overlake team to express confidence in their ability to accelerate the organization’s business initiatives and cost to effectively further enable the mission of Overlake – “Medical Excellence Everyday”.

ABOUT INX INC.:

INX Inc. (NASDAQ:[INXI](#)) is a leading U.S. provider of IP communications and data center solutions for enterprise organizations. INX offers a suite of advanced technology solutions focused around the entire life-cycle of enterprise IP network communications and data center infrastructure. Services are centered on the design, implementation and support of network infrastructure, including routing and switching, wireless, security, unified communications, and data center solutions such as storage and server virtualization. Customers include enterprise organizations such as corporations, as well as federal, state and local governmental agencies. Because of its focus, expertise and experience implementing and supporting advanced technology solutions for enterprises, INX believes it is well positioned to deliver superior solutions and services to its customers. Additional information about INX can be found on the Web at www.inxi.com.

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